

Thomas J. Watson, Jr.  
Old Orchard Road, Armonk, New York 10504

November 20, 1968

Dear Mr. Patrick,

I would like to extend my congratulations to you on qualifying for your first Hundred Percent Club. This is an important milestone in your career, and I know how proud you must be.

You have my best wishes for your future success in IBM.

Sincerely yours,

A handwritten signature in dark ink that reads "Tom Watson Jr." The signature is written in a cursive style with a large, stylized initial "T" and a long, sweeping underline.

Mr. John R. Patrick  
IBM Corporation  
P. O. Box 410  
Bethlehem, Pennsylvania 18016